

# ALEXANDER A. KUZNETSOV

## ABOUT MYSELF

---

- Date of birth and place: “16” august 1986, Penza
- Family status: unmarried

## EDUCATION

---

2008 - 2011 Perm state university Perm  
*Business Administration and Economics*

- Student of post graduated education
- Internal student
- Theme of dissertation is “Complex research of business by EFQM”

2004 - 2008 Perm state technical university Perm  
*Business Administration and Economics*

- Internal student
- There was received extensive knowledge in a lot of important economics specialty: theory, marketing, management, analysis, economics of firm and others.
- Scientific research was continued: essay «Intensification of innovation development of Perm region by providing broadband link to internet» was published in the almanac of the 1-st Perm interuniversity conference in 2007
- Articles in “Perm business-magazine”

2003 - 2004 Penza state university Penza  
*Computer programmer*

- 1 grade of education
- Internal student
- Entrance examination 15 from 15 point: math, physic, Russian.
- There was received beginning knowledge in a lot of IT specialty, like object-oriented programming, fixed practical experience for advanced PC user

1993 - 2003 School #65 Penza

- There are only 4 good marks school-leaving certificate. Other marks were excellent.
- Repeatedly wins in school scientific Olympiads in math, history, and participating in city scientific Olympiads in many branch of science

2002 - 2003 UPK #1 Penza  
*Programmer in economics*

- There was received the beginning knowledge at programming
- There was made 1-st scientific research. Review «Prospects of development stocks dealings centers» win the 2-nd place in region school conference

2001 - 2002 PALIDeK Penza  
*Penza economics junior school in Penza building academy*

- In this junior school were the best economics tutors, political scientists, journalists PR managers, businessmen, which give lectures.
- Final review was upheld in excellent mark, final pupils rating was 2-nd for the whole history of school

#### REWARD

---

2003

- Prize of Penza mayor for the best school pupil

#### HOBBY

---

- My general hobby is mobile phone and technology. I'm an outside journalist of the biggest world web site about phones [mobile-review.com](http://mobile-review.com). I read a lot of books. I like art house movie.

#### LANGUAGE

---

- English intermediate level
- I can speak, read, translate & understand

#### OPERATIONAL EXPERIENCE

---

2008 Perm office "RuStar Telecom", Ltd Perm  
*Regional manager*

- Intercity communication
- The creating of brunch from registration to formulating impressive customers base
- 3 workers in command
- The best regional office of company of 11 branches

- Business processes of this company let me work for another company

2008 Join stock company “Richbrokerservice” Perm  
*Analyst, economic planner*

- Analyses of investment projects, creating of business plans, planning of future work of subdivision and daughter enterprise

2003-2007 “Eurohit” company Perm  
*Sales manager*

- The most achievement is a start sale absolutely new food product in Perm “Berliner” - traditional European donates
- Monoproduct was distributed in the biggest Perm’s food retailer
- Café “Hlebnoe mesto” was opened in central square of Perm, Komsomolsky square

1998-2003 “Kuznetsov and son” Penza  
*Seller, bookkeeper, operator, porter*

- Worked for my parent’s firm I learned thirst rule a function of a business
- Firm was one of the biggest sweats wholesaler in region

#### QUALIFICATION

---

2003 Penza state university Penza  
*Bookkeeper on “1C”*

- 1 year courses of bookkeeping
- State format of diploma

#### OTHER

---

1996 - 2001 Music school Penza

- Play the guitar and forgot how to play the violin and the piano